

## Indian Institute of Tropical Meteorology

19 Mar 12

C-050.26

### Minutes of Prebid meeting for tender C-050/26.I/02/2012 dt. 03 Mar 2012

Prebid meeting was scheduled at HPC building conference hall on 19 Mar 12 at 1130 hrs for tender Enquiry No. C-050/26.I/02/2012 dt. 03 Mar 2012 "Procurement of Network Security System". The following Members were present

1. Dr. Surya
2. Dr. Sahai
3. Shri. Devendra Ozarkar (CDAC)
4. Shri. Prashant Dinde (CDAC)
5. Shri. SMD Jeelani
6. Shri A K Saxena
7. Shri. R M Bankar
8. Shri. S R Nirgude
9. Smt. S U Athale
10. Smt. A R Seshagiri

The following representative's from various vendors/companies participated in the same (Attendance sheet enclosed).

<b>Company</b>	<b>Person</b>
1. HCL Technologies	Mr. Yogesh Mone
2. Sify Technologies	Mr. Swapnil Raut
3. Airtel	Mr. Bhushan Raut
4. Tulip Telecom Ltd.	Miss. Richa Sharma
5. HCL Infosystem	Mr. Ajay Kale
6. Logix Infosecurity	Mr. Rahul Manurkar
7. Computer Technologies Pvt. Ltd.	Mr. Mustafa Esmail
8. Cubix Micro System	Mr. Aatish Jaiswal
9. Check Point	Mr. Nitin R. Patil
10. Nirmal Datacomm Pvt. Ltd.	Mr. Sanjeev Kushwaha
11. Ascent Networks Pvt. Ltd.	Mr. Sharad Bajoria

At the outset the committee welcomed all the Vendors/companies participating in the prebid meeting and discussed about the basis of tendered requirement and its roadmap. Further it was mentioned to all the companies to request for any clarification or deviation from the tendered specification subject to:

- a. As far as general requirements of the tender are not compromised &
- b. Agreed by all the participants.

All the technical queries were clarified on the specifications and the following amendments were requested and the committee has agreed to the same.

1. Specification SI No. 6.d (Should have hardware VPN acceleration for IPSEC (DES, 3DES, AES) encryption/decryption and SSL encryption/decryption.) is amended to **“Should have hardware/software VPN acceleration for IPSEC (DES, 3DES, AES) encryption/decryption and SSL encryption/decryption with unlimited licensing”**.
2. Specification SI No. 3. h (The entire solution should be quoted for all the products required from a single OEM) the point was debated that all single OEM's may not be able to provide hardware token for two factor authentication. Hence the committee has agreed that one hardware tokens can be exempted for single OEM clause, however it has to best industry standard hardware token seamlessly integrated and managed in to the proposed solution with single console.

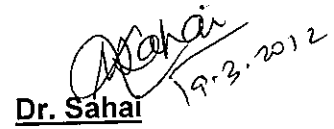
#### **Clarification on Commercial and Other terms and conditions of the tender**

1. EMD will be acceptable from Nationalized bank/scheduled bank in the form of BG/DD.
2. EMD and tender document fee is exempted for vendors registered with NSIC (National Small Industries Corporation Ltd.) and letter should be enclosed effecting the same.
3. Vendors who has downloaded the tender document from website should enclose the tender document fee along with their technical bids in the form of DD in favour of ' Director, IITM Pune'.
4. All taxes should be shown clearly and separately in the quote.
5. Quote should preferably be in INR (Indian Rupees)
6. If vendor is placing its supply order with their foreign principal, they should clearly mention for the particular order as “on account of Director IITM.”
7. For availing custom duty exemption it is requested to provide the below mentioned documents well in advance to this Institute so as to enable to issue require exemption certificate in time.
  - i) Air Cargo arrival notice
  - ii) Airway bill
  - iii) Commercial invoice
  - iv) Packing list
8. EMD will be returned within 90 days or on issue of LOI or whichever is earlier.
9. Clarence charges initially to be paid by the vendor/ supplier which will be reimburse to them by the Institute except demurrage charges.

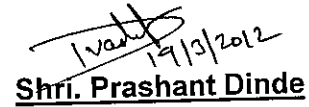
10. Please note that custom duty exemption & octroi duty exemption certificate will be issued on request letter to be submitted to this Institute well in advance.
11. SLA of 2 hrs response time is expected for on site support.
12. Failure on hardware- replacement within 5 hrs should be supplied on site, for any hardware failure during warranty period.
13. Evaluation will be done on TCO for a period of 5 years. Vendors should submit MAF for the entire solution including extended warranty and support for 4<sup>th</sup> and 5<sup>th</sup> year.

The meeting ended with thanks to the chair

  
Dr. Surya 18/3/12

  
Dr. Sahai 19.3.2012

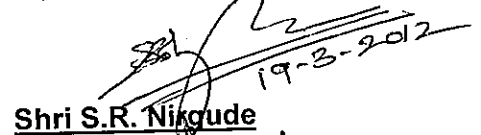
  
Shri. Devendra Ozarkar 19/3/12

  
Shri. Prashant Dinde

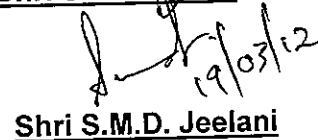
  
Shri A.K. Saxena

  
Shri R.M. Bankar

  
Smt. S.U. Athale

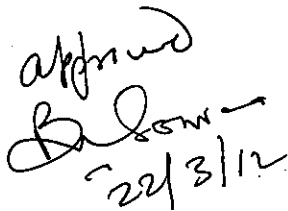
  
Shri S.R. Nirgude

A.R. Seshagiri 19.3.12  
Smt. A.R. Seshagiri

  
Shri S.M.D. Jeelani

For Kind approval of Director

Director

  
22/3/12